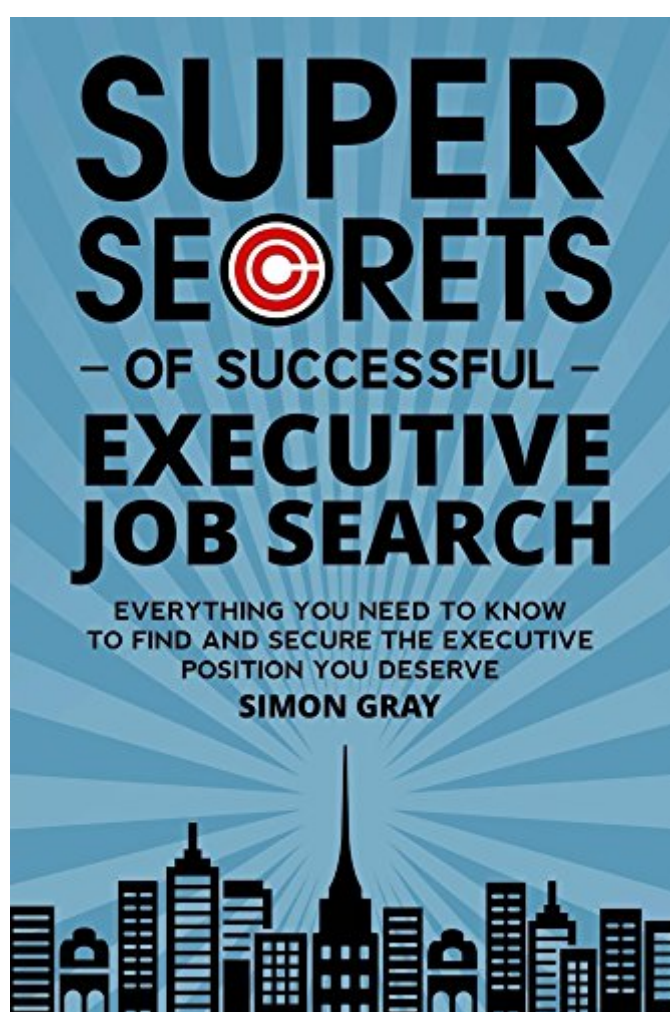


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# **Super Secrets Of Successful Executive Job Search: Everything You Need To Know To Find And Secure The Executive Position You Deserve**



## Synopsis

Secrets to find success in the executive job market revealed for the very first time! After the success of his first book *Super Secrets of the Successful Jobseeker*, former professional recruiter, job market strategist and Career Codex founder Simon Gray returns with specific advice for senior executives. If you're in the executive job market or aspiring to this level, and want to take charge of your career, you need this book. Whatever your discipline or industry sector, learn the strategies and techniques to find the opportunity you want on your terms. Forget waiting for the right position to be advertised, by then it's often too late. It's time to grab the executive job market by the scruff of the neck – it's time for you to take control of your own destiny! Packed with real-life anecdotes, this book will challenge your beliefs, empower your thinking and give you a completely different approach to your competition. It will make you stand out from the crowd and enable you to open doors you never knew existed or previously found closed. Using the framework and methodology in this book, you'll be empowered to: Uncover a higher number of executive opportunities in a shorter period of time. Generate a higher probability of converting executive opportunities into job offers. Negotiate a more competitive starting salary and benefits package. Manage your own career and executive job search both now and in the future. By absorbing everything in this book and taking the recommended action, whatever you want from your future career is firmly within your grasp!

## Book Information

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## Customer Reviews

In this immensely readable book, Simon Gray presents a model for the executive job search that empowers you, the job seeker, to exert control over your search by conducting a proactive, results-producing campaign. In his introduction, Gray makes four promises. You will learn to:

- Uncover more opportunities in less time.
- Generate a higher probability of converting executive opportunities into offers.
- Negotiate a better starting salary and benefits package.
- Manage your own job search and be in control.

Simply put, Gray delivers. His chapter on the psychology of executive success presents two key concepts about the role of mindset in the executive job search.

- Success in the job market has nothing to do with the market and everything to do with you. Understanding this is freeing. It changes your mindset from reactive to proactive and puts you in the driver's seat.
- Change your beliefs to change your thought process and results: Beliefs + Thoughts + Actions = Success.

Gray points out that if you believe in the hidden job market (where most opportunities are found and landed) you will engage in the thoughts and actions required to succeed. The author encourages executive job seekers to be courageous. Observe what everyone else is doing and do something different | take a new tack | approach it from a different angle. This will be a tall order for some, but it's sound advice. If you want to be perceived as someone who will make a difference, do something different. As a career transitions and job search coach, would I recommend this book to my clients? Yes.

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